

**Valencia College Foundation
Finance Committee Meeting
September 2, 2025 Minutes**

Committee Members Present:

Ms. Pat Engfer - Chair
Mr. Darren Hinshaw
Mr. Toufic Simaan

Staff:

Dr. Kathleen Plinske
Ms. Carla McKnight
Ms. Carlee Thomas
Mr. Oscar Cristancho
Ms. Cindy Yeagins Brown
Mr. Joseph Mera
Ms. Angela Mendolaro

Guest:

Mr. Peter Glennon – SEI
Ms. Laura Pray – CLA
Ms. Abbey Redden - CLA

Call to Order

Chair Engfer called the Valencia College Foundation Finance meeting to order at 8:07 a.m.

**Approval of
Minutes/Motion**

Chair Engfer made a motion to approve the April 22, 2025, Finance Committee Meeting minutes. First approval by Mr. Simaan and second by Mr. Hinshaw. Approval was unanimous.

Ms. Engfer welcomed Mr. Glennon.

SEI Investment Update

Mr. Glennon provided an overview of SEI's resources and outlined its role as the OCIO for the Valencia College Foundation. SEI serves institutional clients and manages \$1.6 trillion in assets through its asset management division.

October 31, 2025, will mark the ten-year anniversary of SEI's partnership with Valencia College Foundation. Mr. Glennon thanked everyone for choosing SEI to continue as OCIO following last year's RFP process.

Mr. Glennon reviewed investment performance, noting the endowment portfolio value totaled \$115 million as of June 30, 2025. The endowment pool reflected a 6.0% return for the first quarter, slightly underperforming the blended benchmark by -0.5%. Mr. Glennon also reviewed the trailing one, three, and five-year portfolio returns.

He reported for the trailing one-year period, equities were up 17.3%, fixed income is up 6.9%, alternatives are up 9.0%, and real estate is up 1.7%. Mr. Glennon emphasized SEI's tactical approach within a strategic framework, highlighting diversification and long-term goals. SEI maintained an 8% tactical allocation invested in the Dynamic Asset Allocation Fund, which contributed positively to performance.

Mr. Glennon noted that SEI terminated the Global Managed Volatility Fund (AllSpring Global Investments) in May 2025 and reallocated those proceeds to Accadian and LSB.

He provided additional market insights, reporting that U.S. large-cap equities were up 20% and small cap equities were up 24% year-to-date. Growth stocks continued to outperform value stocks, primarily driven by the technology and communication sectors. Fixed income benefited from the rising yield curve, reflecting a softening of risk despite market uncertainty.

Mr. Glennon discussed tactical strategies within the fixed income portfolio, which represents approximately 30% of total assets. He stated these strategies have delivered annualized excess returns of approximately 2%, totaling a 10% outperformance over five years. Fixed income managers adjusted portfolio durations following the 2022 rate increases, resulting in a strong recovery in core bonds.

He also reviewed the Sharpe Ratio as a measure of return per unit of risk, noting the Foundation outperformed its benchmark across the trailing three-, five-, and seven-year periods as of June 30, 2025.

Mr. Glennon reviewed peer group data, noting that Valencia College Foundation outperformed similarly sized organizations across all time periods.

Berman Hopkins
FY 2024-2025
Audit Review

Ms. Pray presented the audit report and the Foundation's financial statements for the fiscal year ending March 31, 2025. The audit included compliance testing and a review of financial transactions and controls.

Berman Hopkins issues two different reports: the Standard Audit Report for profit/not for profit government and the Government Auditing Standards Report which focuses on waste, abuse, and tests whether expenditures are reasonable and necessary for the organization's mission.

Mr. Pray reported that Berman Hopkins issued an unmodified opinion, the highest audit opinion. She confirmed that the financial statements were presented fairly in all material respects for the fiscal years ending March 31, 2025, and 2024.

In the Government Auditing Report, Berman Hopkins did not issue an opinion but reported the results of its testing. No internal control or compliance issues were identified.

Ms. Pray noted that the financial statements include a Management Discussion and Analysis (MD&A), prepared Mr. Cristancho and the finance team, which summarizes the Foundation's activities for the year. Current assets increasing by nearly \$5 million due to continued investment growth and increased pledges compared to the prior year.

She reviewed the Statement of Activities, noting that interest and dividend income doubled from the prior year, while net realized and unrealized gains decreased. Market fluctuations are reflected in the unrealized gains.

Ms. Pray discussed note A, which outlines significant accounting policies. There were no changes or new accounting standards implemented during the fiscal year. No findings or material adjustments resulted from the audit. She also highlighted key accounting estimates, including allowances on receivables, investment valuations, and fixed asset useful lives, noting there were no changes in calculation methods from the prior year.

Berman Hopkins
Form 990

Ms. Redden explained that the form 990 is an informational tax return. The Valencia College Foundation filed an extension, changing the due date from August 15 to February 15.

She reported total revenues of \$16.5 million, compared to \$11.3 million in the prior year, driven primarily by investment income. Total expenses were \$7.6 million, down from \$8.9 million the previous year, reflecting a reduction in grant expenses.

CFO Update

Mr. Cristancho provided an update on organizational changes over the past six months. He noted that the Foundation partnered with Clifton, Larson and Allen (CLA) to provide a Corrective Action Monitoring Plan (CAMP) to assess risks and recommend process improvements. Several issues identified in the plan have been resolved. Mr. Cristancho thank CLA for their Assistance.

He announced that Ms. Fagan, Director of Finance and Accounting has retired and noted additional staff transitions within the accounting department. After consulting with CLA, the Foundation decided to outsource its daily accounting operations. CLA assumed these responsibilities in July, and the transition has gone well.

Mr. Cristancho explained that the new structure combines outsourced accounting services with internal leadership oversight. He introduced Joseph Mera as the new Assistant Vice President of Finance and Accounting Operations for the College and the Foundation.

Financials Update
Key Performance
Indicators

Mr. Cristancho reviewed the financial reports as of June 30, 2025. Total assets reflected \$123 million, including \$115 million in investments, \$2.6 million in land, and \$2.1 million in Florida prepaid scholarships. Liabilities totaled \$480,529, consisting of annuity liabilities and accounts payable. Net assets were \$122.8 million.

He reviewed the operating budget, noting total revenues of \$534,309 and total expenses of \$366,163 for the fiscal year-to-date, resulting in a net surplus of \$168,146.

He then reviewed the key performance indicators noting total cash contributions were \$312,947, primarily from non-endowed and government match donations. Fund disbursements totaled

\$451,981, down from the prior year's \$752,760 for the same period last year, reflecting seasonal variations.

Investments totaled \$115 million, a 5% increase from March. Donor-restricted endowments make up 92% of the investment pool, while the remaining 8% is unrestricted.

Mr. Cristancho reminded the committee that the next Foundation Finance meeting is November 11, 2025.

Meeting Adjourned

The meeting was adjourned at 9:01 a.m.